



**DownUnder Sportswear**  
 Shop 8, 123 Leisure Drive  
 SURFERS PARADISE QLD  
 4217

### DownUnder Sportswear - QTR 1

| Sales Rep   | Jan      | Feb      | Mar      | Total Sales  | Expenses | Net Profits  | Average Sales |
|-------------|----------|----------|----------|--------------|----------|--------------|---------------|
| Smith, S.   | 1,819.21 | 1,766.55 | 1,942.88 | \$ 5,528.64  | 1,241.00 | \$ 4,287.64  | 1,842.88      |
| Brown, N.   | 1,704.38 | 1,809.01 | 1,650.28 | \$ 5,163.67  | 1,165.00 | \$ 3,998.67  | 1,721.22      |
| Wallace, F. | 2,009.69 | 2,195.19 | 2,159.29 | \$ 6,364.17  | 1,650.00 | \$ 4,714.17  | 2,121.39      |
| Adams, G.   | 1,948.44 | 1,725.56 | 1,870.26 | \$ 5,544.26  | 1,345.00 | \$ 4,199.26  | 1,848.09      |
| Total       | 7,481.72 | 7,496.31 | 7,622.71 | \$ 22,600.74 | 5,401.00 | \$ 17,199.74 | 7,533.58      |

### DownUnder Sportswear - QTR 2

| Sales Rep   | Apr      | May      | Jun      | Total Sales  | Expenses | Net Profits  | Average Sales |
|-------------|----------|----------|----------|--------------|----------|--------------|---------------|
| Smith, S.   | 2,001.65 | 1,799.84 | 2,000.23 | \$ 5,801.72  | 1,241.00 | \$ 4,560.72  | 1,933.91      |
| Brown, N.   | 1,800.32 | 1,745.32 | 1,654.98 | \$ 5,200.62  | 1,165.00 | \$ 4,035.62  | 1,733.54      |
| Wallace, F. | 2,065.21 | 2,200.00 | 2,323.21 | \$ 6,588.42  | 1,650.00 | \$ 4,938.42  | 2,196.14      |
| Adams, G.   | 1,948.50 | 1,856.56 | 1,870.25 | \$ 5,675.31  | 1,345.00 | \$ 4,330.31  | 1,891.77      |
| Total       | 7,815.68 | 7,601.72 | 7,848.67 | \$ 23,266.07 | 5,401.00 | \$ 17,865.07 | 7,755.36      |

### DownUnder Sportswear - QTR 3

| Sales Rep   | Jul      | Aug      | Sep      | Total Sales  | Expenses | Net Profits  | Average Sales |
|-------------|----------|----------|----------|--------------|----------|--------------|---------------|
| Smith, S.   | 2,010.56 | 1,800.45 | 2,200.00 | \$ 6,011.01  | 1,241.00 | \$ 4,770.01  | 2,003.67      |
| Brown, N.   | 1,900.25 | 1,750.25 | 2,001.54 | \$ 5,652.04  | 1,165.00 | \$ 4,487.04  | 1,884.01      |
| Wallace, F. | 2,085.39 | 2,213.58 | 2,424.25 | \$ 6,723.22  | 1,650.00 | \$ 5,073.22  | 2,241.07      |
| Adams, G.   | 2,000.01 | 1,856.56 | 1,900.00 | \$ 5,756.57  | 1,345.00 | \$ 4,411.57  | 1,918.86      |
| Total       | 7,996.21 | 7,620.84 | 8,525.79 | \$ 24,142.84 | 5,401.00 | \$ 18,741.84 | 8,047.61      |

### DownUnder Sportswear - QTR 4

| Sales Rep   | Oct      | Nov      | Dec      | Total Sales  | Expenses | Net Profits  | Average Sales |
|-------------|----------|----------|----------|--------------|----------|--------------|---------------|
| Smith, S.   | 2,005.85 | 1,850.50 | 2,100.54 | \$ 5,956.89  | 1,241.00 | \$ 4,715.89  | 1,985.63      |
| Brown, N.   | 2,000.00 | 1,795.99 | 1,754.95 | \$ 5,550.94  | 1,165.00 | \$ 4,385.94  | 1,850.31      |
| Wallace, F. | 2,100.75 | 2,400.00 | 2,400.00 | \$ 6,900.75  | 1,650.00 | \$ 5,250.75  | 2,300.25      |
| Adams, G.   | 2,020.65 | 2,200.63 | 1,974.47 | \$ 6,195.75  | 1,345.00 | \$ 4,850.75  | 2,065.25      |
| Total       | 8,127.25 | 8,247.12 | 8,229.96 | \$ 24,604.33 | 5,401.00 | \$ 19,203.33 | 8,201.44      |

|           |             |
|-----------|-------------|
| Quarter 1 | \$22,600.74 |
| Quarter 2 | \$23,266.07 |
| Quarter 3 | \$24,142.84 |
| Quarter 4 | \$24,604.33 |

